

Kingsley Gate Adds Four Senior Partners to Strengthen Spain and Latin America Presence

New Partners in Mexico City and Barcelona Deepen the Firm's Ibero-American Capabilities



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[Kingsley Gate](#), a leading global AI-native executive search and human capital advisory firm, today announced the appointment of four new partners across Mexico and Spain. Alexandra zu Ysenburg, Christophe Mamboury, and Claudia Hardy join as Senior Partners in Mexico City, and Eugenia Menéndez Rakosnik onboards as Senior Partner in Barcelona. Together, these appointments mark a decisive step in the firm's strategy to strengthen the Spain–Latin America corridor, connecting deep regional expertise across Ibero-American markets with Kingsley Gate's global platform and AI-native capabilities. The appointments further establish the firm as the premier partner for organizations seeking executive talent across Spanish-speaking markets worldwide.

“Spain and Latin America represent one of the most dynamic and strategically important corridors in the global talent market,” said Noam Eisenberg, Senior Partner and Head of Global Business Services at Kingsley Gate. “The firms best positioned to serve clients in this region are those with genuine local expertise, cross-border reach, and the technology infrastructure to connect it all. Alexandra, Christophe, Claudia, and Eugenia each bring exceptional credentials and a shared commitment to delivering transformational leadership advisory. We are proud to welcome them and to accelerate our presence across this vital region.”

About the Appointments:



Alexandra zu Ysenburg

Senior Partner, Mexico City

Alexandra co-leads the firm’s presence in Mexico and brings more than 15 years of experience in executive search and leadership advisory within multinational environments. Her work spans a broad range of industries including logistics and infrastructure, industrial, technology, and professional services, with a particular focus on C-level and senior executive searches. She also advises organizations on leadership assessment, and strategic talent advisory within international and cross-cultural contexts.

Prior to joining Kingsley Gate, Alexandra co-founded Ezentia Group in 2011, a boutique executive search firm in Mexico, where she led numerous senior-level assignments and advised boards and CEOs on critical leadership decisions. Earlier in her career, she held leadership roles in multinational organizations in Germany and Mexico, focusing on process transformation, operational excellence, and organizational alignment.

Alexandra also served for more than 10 years on the Board of Fundación Comunitaria Malinalco and was Co-Chair of 50/50 Women on Boards in Mexico. She holds a degree in Business Administration from the University of Mannheim, Germany, and is fluent in Spanish, German, and English.

“I chose to join Kingsley Gate because of its strong global platform, differentiated use of technology and data in executive search, and the opportunity to work and learn from outstanding professionals across the firm,” said zu Ysenburg. “It provides the ideal environment to expand our impact in Mexico while offering clients truly international reach and capabilities.”



Christophe Mamboury

Senior Partner, Mexico City

Christophe leads executive search engagements for C-level clients across the retail, consumer, real estate, and industrial sectors. His expertise spans executive search, leadership consulting, and high-stakes mandates, including CEO succession planning.

Prior to joining Kingsley Gate, Christophe served for seven years as a Partner at a Mexican executive search firm. He previously served as Country Manager of IE University in Mexico and earlier built his career over more than a decade in the Consumer Industry, in roles at Nestlé, Grupo Herdez, and Pernod-Ricard. Christophe holds an MBA from IE Business School and a B.A. in International Relations from Tecnológico de Monterrey. He is a French and Spanish native speaker and is highly proficient in English.

“Kingsley Gate’s technology-driven approach to executive search is a true differentiator in the market,” said Mamboury. “The ability to empower the judgement of world-class partners with proprietary data and AI, creates a fundamentally better process for clients.”



Claudia Hardy

Senior Partner, Mexico City

Claudia began her career in equity research at Credit Suisse in New York and later joined Merrill Lynch in Los Angeles, specializing in Latin American companies. She subsequently worked at Compass Group, where she held positions of increasing responsibility in asset management, rising to Chief Investment Officer of Compass Group Mexico and Chief Investment Officer of Compass Group in New York. She later joined GE Capital as Senior Risk Officer. In 2011, she co-founded Ezentia Group, a leading boutique executive search and leadership consulting firm in Mexico, where she led the Financial and Professional Services practice.

Claudia serves as a non-executive board member of Barclays Mexico and HR Ratings, and on the board of CIMAD, the Centro de Investigación de la Mujer en la Alta Dirección. She is the founder of the Consejo de Empresarias y Ejecutivas A.C., has served as an invited professor at IPADE, and is a frequent public speaker on management, leadership, and gender diversity in the boardroom. She co-founded 50/50 Women on Boards in Mexico, part of a leading global advocacy campaign for gender balance in corporate boardrooms.

Claudia holds a B.A. in Economics and Political Science from the University of Pennsylvania and an MBA from IPADE. She is a Fellow of the International Women's Forum Leadership Foundation Program, held at Harvard Business School and INSEAD, and a member of the Santander Women Global 50 program at the London School of Economics.

"I chose to join Kingsley Gate because of its highly experienced colleagues and shared priorities around operational excellence, client service, and delivering consistently high-quality outcomes," said Hardy. "The strength of its global platform and proprietary AI-enabled technology together create a powerful foundation to serve clients with greater insight, reach, and impact."



Eugenia Menéndez Rakosnik

Senior Partner, Barcelona

Eugenia joins Seeliger y Conde · Kingsley Gate as Senior Partner specializing in technology and AI, based in Barcelona. A technology executive with a proven track record of driving growth, strategic transformation, and large-scale value creation, she has held key roles at VASS, a leading digital transformation consultancy, where she served as Managing Director for the Catalan market, leading business development and the comprehensive management of regional operations. She also led the definition of VASS's global company strategy, executing inorganic growth operations to expand the company's international footprint.

Prior to VASS, she was a Partner at IBM, where she developed strategic relationships and high-impact opportunities with major IBEX 35 accounts, connecting complex technology solutions with the business objectives of leading organizations. Eugenia holds a degree in Chemical Engineering from the Institut Químic de Sarrià (IQS), a Master's in Finance from INSEAD, and has completed a program in Sustainability and Corporate Governance at the University of Oxford.

"I am excited to join the world-class team at Seeliger y Conde · Kingsley Gate and to bring my background in digital transformation to a new context," said Menéndez Rakosnik. "My goal is to support our clients in building the technology and AI leadership teams that will define their futures – because it is people who ultimately make organizations great."

About Kingsley Gate

Kingsley Gate is a global executive search firm born with native AI and people at its core. Founded in 2015 to disrupt a recruitment model that hadn't evolved in nearly a century, the firm combines seasoned human expertise with a proprietary AI platform purpose-built for executive search.

By embedding artificial intelligence into every stage of the process, Kingsley Gate helps organizations hire leaders who fit their specific strategy, culture, and ambition – rather than just a job description.

Operating as one unified global firm, Kingsley Gate serves more than 2,000 clients across 50+ countries, partnering with Global 2000 organizations, private equity-backed companies, and high-growth VC firms to deliver leaders who perform, adapt, and endure in their roles.

The firm is backed by private equity firm Crescent Cove Advisors.

For more information, please visit www.kingsleygate.com